

Norwegian (NAS)

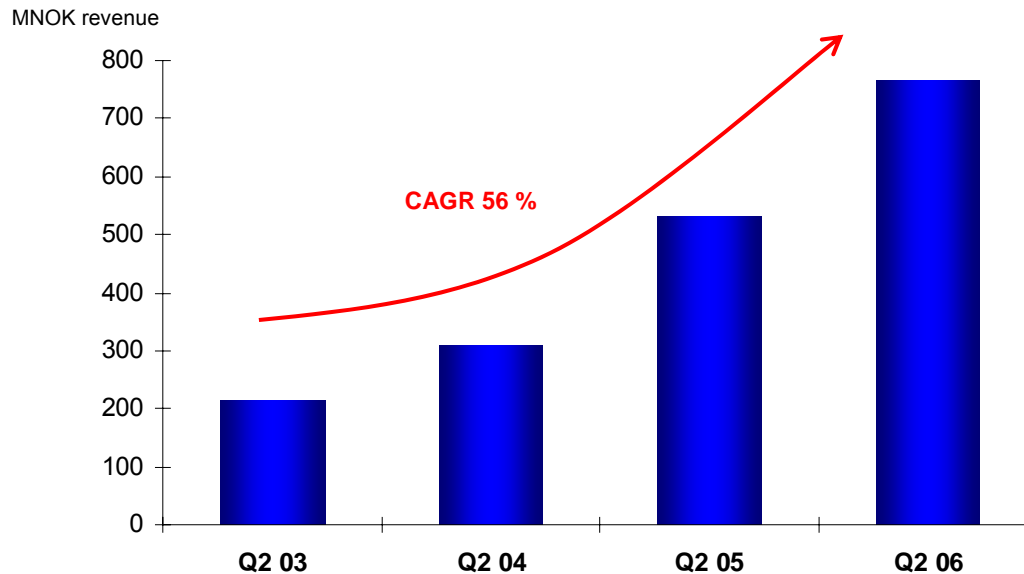
Q2 2006

Bjørn Kjos (CEO)
Oslo, 13. July 2006



Strong revenue growth in Q2

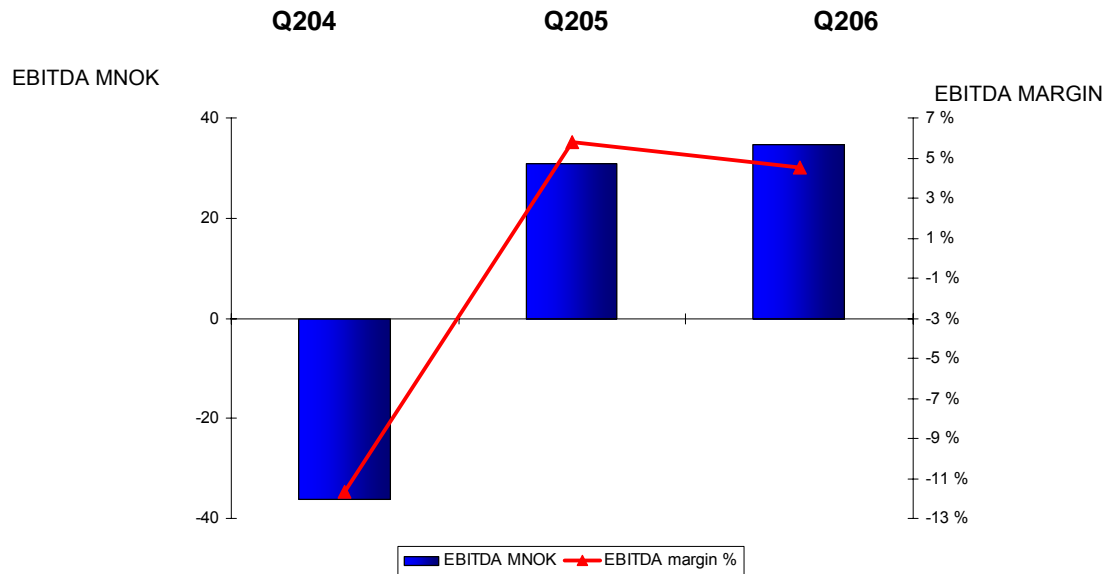
- 765 MNOK revenue in Q2 2006
- Revenue growth of 44 % since Q2 2005



Revenue	215	311	531	765
Earnings after tax	-10	-27	15	18
EPS	-1,18	-1,99	1,68	1,76

Stable margin

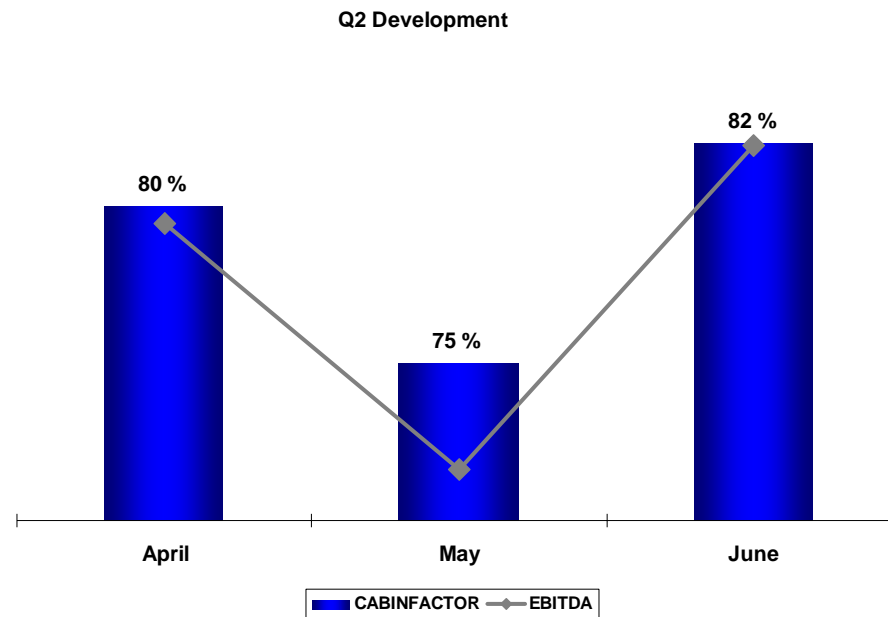
- EBITDA of 35 MNOK in Q2 2006
- Earnings after tax 18 MNOK (15)
- Margin is stable, taking in the production growth



Revenue	311	531	765
EBITDA MNOK	-36	31	35
EBITDA margin %	-12 %	6 %	5 %

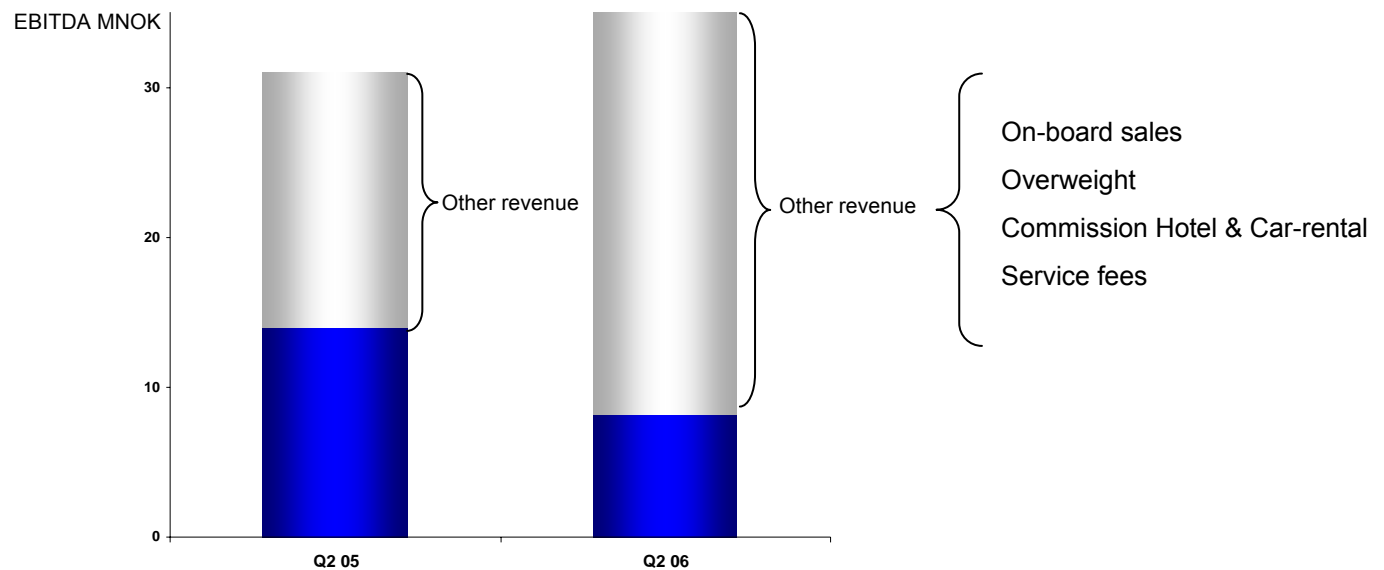
Challenging quarter

- Promotional prices on 16 new routes
 - 11 introduced in May
- Passenger traffic and regularity affected
 - Airport security and ATC irregularities



Other revenue key contributor

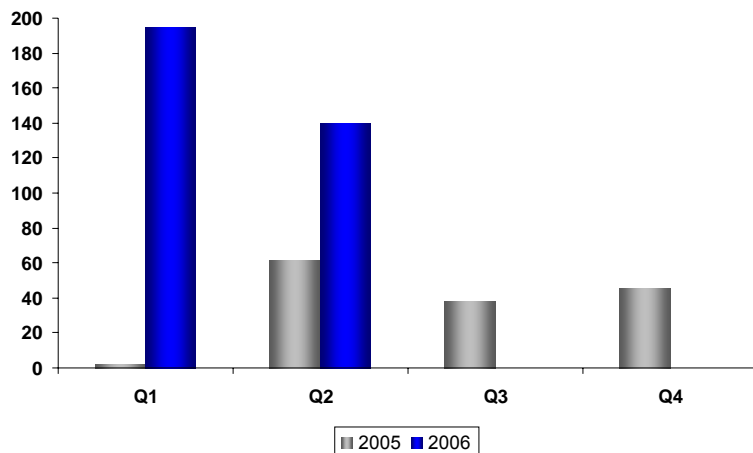
- Contributes strongly to bottom line results
- Increased 58 % since Q205



Strong cash flow from advanced bookings

- Positive cash flow from operation of 141 MNOK
- Investments Aircraft purchase
- Cash and equivalents 535 MNOK

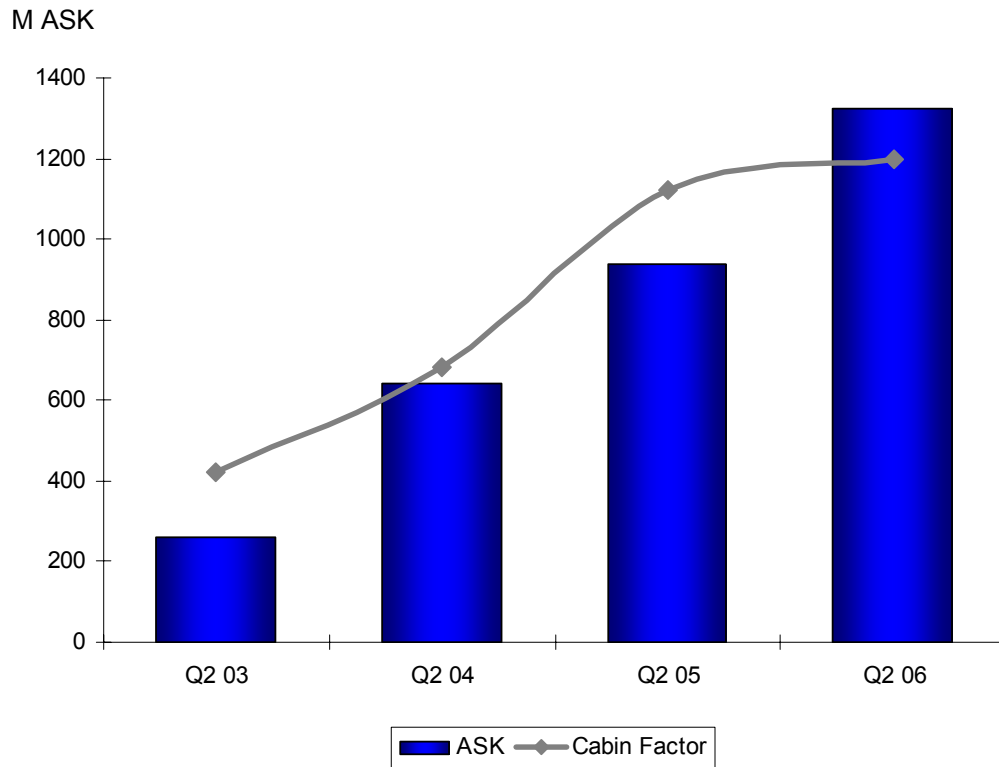
Operating activities
MNOK



CASH FLOW (TNOK)	Second quarter	
	2006	2005
From:		
Operating activities	141 493	61 438
Investments	-128 525	-13 579
Financial activities	-4	-
Net change	12 963	47 858
Opening balance	522 538	185 572
Closing balance	535 501	233 431

Capacity growth on track

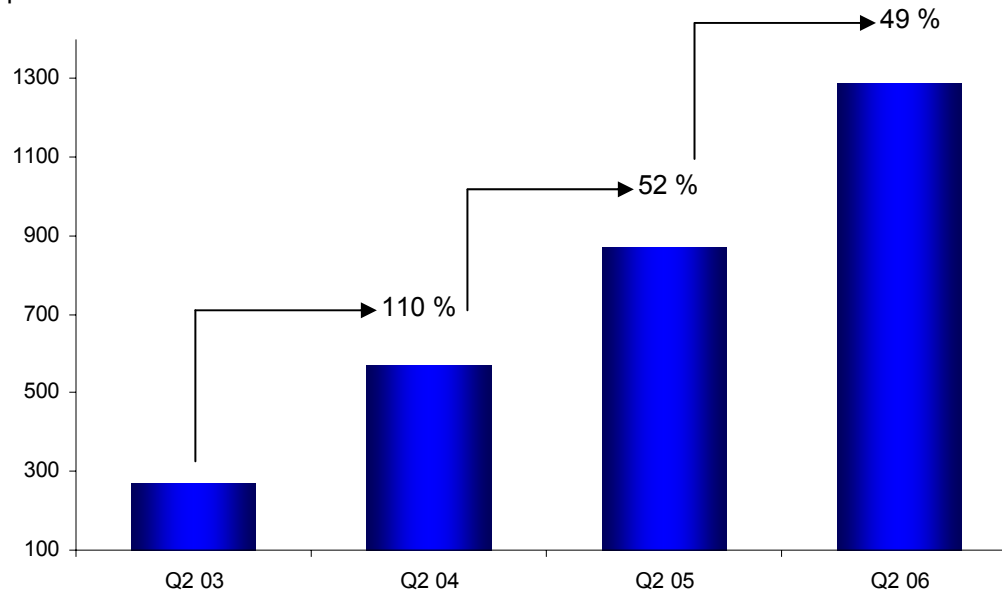
- 41 % increase in production from Q205 to Q206
- Load factor leveling out at 80 % (still available seats!)



Strong passenger growth

- Approaching 9 000 passengers per employee (7 000)
- 50 % passenger growth on international routes

Thousand pax



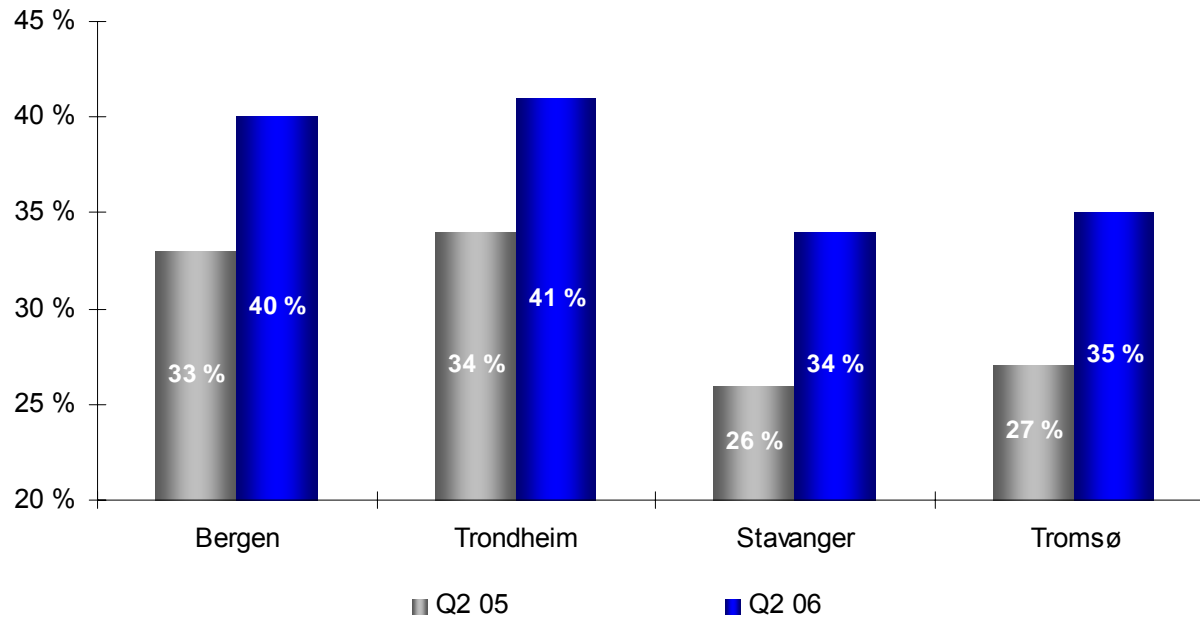
PAX (000)*	273	572	868	1 289
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*Tickets sold for travel

Enhanced competitive position

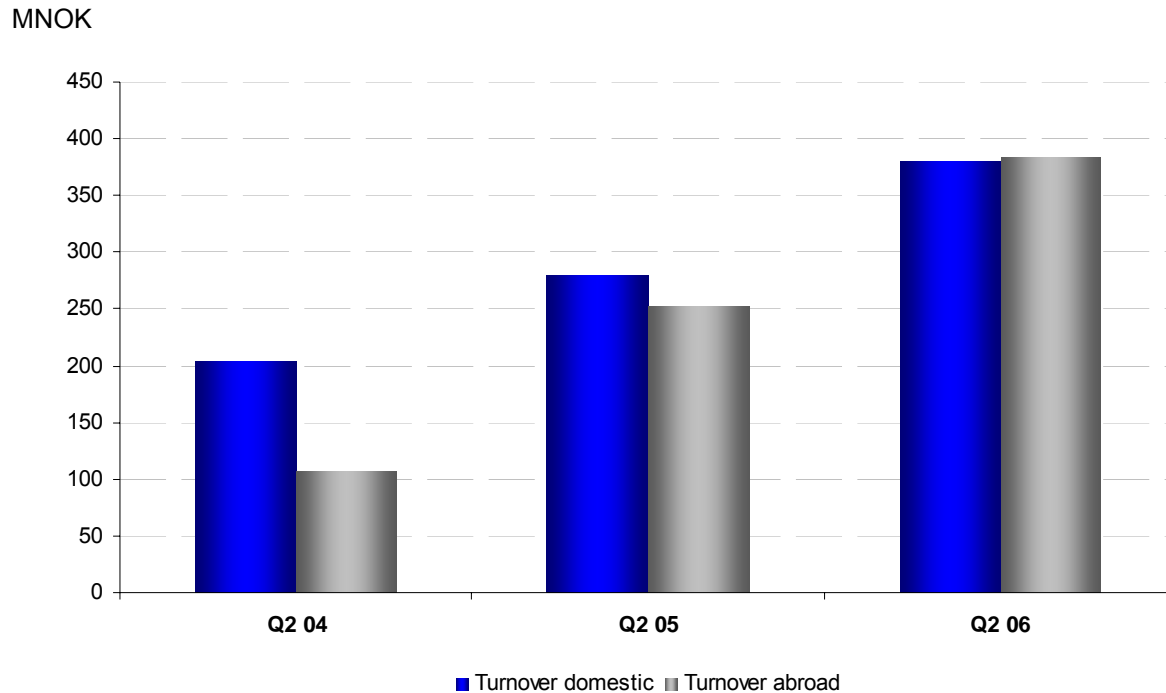
- 38 % market share on key domestic routes, 7 pp growth
- Capacity increased by 16 % since Q205

% Market Share



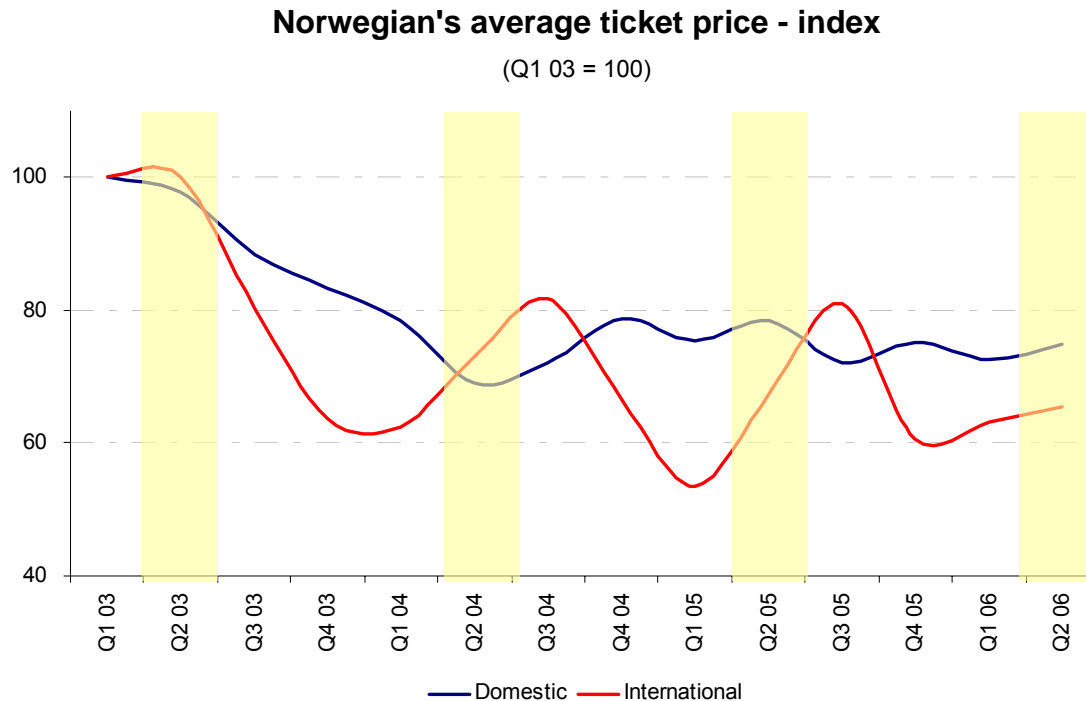
Strong revenue growth, both domestic and international

- Domestic turnover increased by 36 % since Q2 2005
- International turnover increased by 53 % since Q2 2005



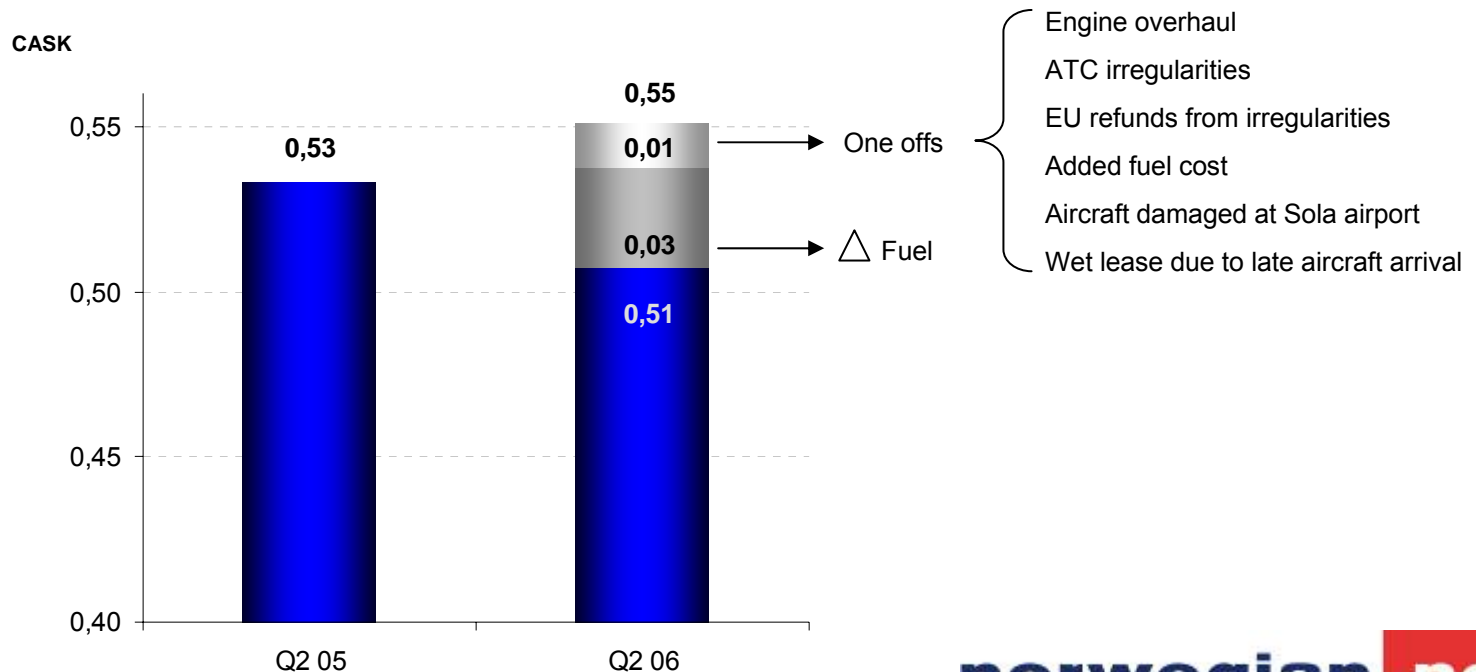
Still a guarantor for low fares

- Domestic prices are down 5 % Q206 compared to Q205
- International fares are down due to promotional pricing and competition on new routes



CASK INCREASED DUE TO FUEL AND IRREGULARITIES

- Unit costs of 0.55 NOK in Q2 06
- Cost level affected by higher fuel prices and one offs
 - Given same fuel price level as Q205, EBITDA of 75 MNOK in Q206
- Cost initiatives on track;
 - Amadeus, apprentice program, handling and utilization

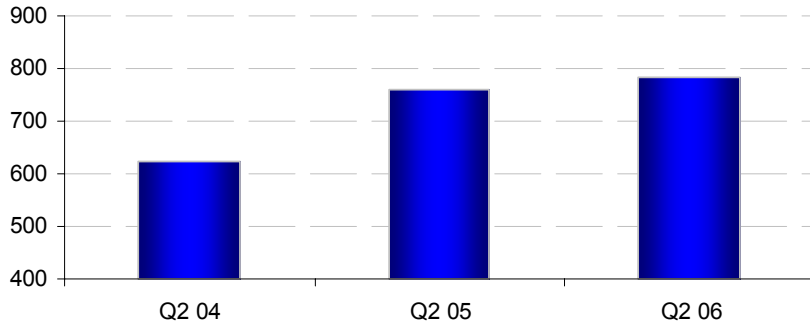


Increased fleet and crew utilization

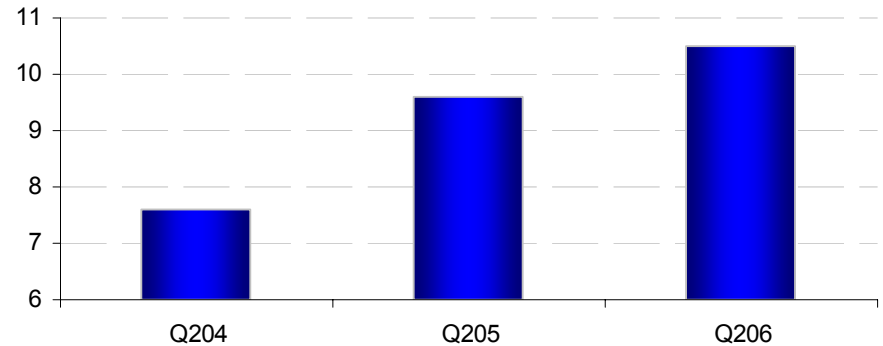
- Crew utilization of 785 block hours per crew per year, up 3 % from Q2 2005 (761)

- Aircraft utilization of 10,5 block hours per plane per day, up 9 % from Q2 2005 (9,6)

Block hours/crew/year



Block hours/plane/day



Product advancement

Flexibility

Utreise : Oslo - Bergen		Tirsdag 25. jul 2006			
Avgang	Ankomst	Reisetid	Full fleks	Lavpris	
08:00 Oslo	08:50 Bergen	0:50	<input type="radio"/> 1308 kr	<input checked="" type="radio"/> 368 kr	
15:25 Oslo	16:15 Bergen	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 368 kr	
15:55 Oslo	16:45 Bergen	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 368 kr	
18:20 Oslo	19:10 Bergen	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 368 kr	
21:55 Oslo	22:45 Bergen	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 368 kr	

Retur : Bergen - Oslo		Torsdag 27. jul 2006			
Avgang	Ankomst	Reisetid	Full fleks	Lavpris	
06:45 Bergen	07:35 Oslo	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 498 kr	
07:30 Bergen	08:20 Oslo	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 498 kr	
14:30 Bergen	15:20 Oslo	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 498 kr	
17:05 Bergen	17:55 Oslo	0:50	<input type="radio"/> 1308 kr	<input checked="" type="radio"/> 368 kr	
20:10 Bergen	21:00 Oslo	0:50	<input type="radio"/> 1308 kr	<input type="radio"/> 498 kr	

Possibility



Availability

Billige flybilletter

- Oslo - Bergen 367,-
- Oslo - Trondheim 367,-
- Oslo - Stavanger 367,-
- Oslo - Bodo 196,-
- Oslo - Gdansk 196,-
- Oslo - Hamburg 296,-
- Oslo - London 356,-
- Oslo - Madrid 446,-
- Oslo - Moskva 596,-
- Oslo - Berlin 296,-
- Oslo - Frankfurt (Alitalia) 596,-
- Oslo - København 346,-
- Oslo - Alicante 596,-
- Oslo - Dubrovnik 596,-
- Oslo - Murcia 596,-
- Oslo - Nice 596,-
- Oslo - Paris 296,-

norwegian.no

Utreise: Oslo - Riga
Oslo - Gdansk

196,-

Ny rute: Madrid
Vi starter opp ny rute 29. mars 2006

446,-

Nye ruter
Oslo - Riga
Oslo - Gdansk

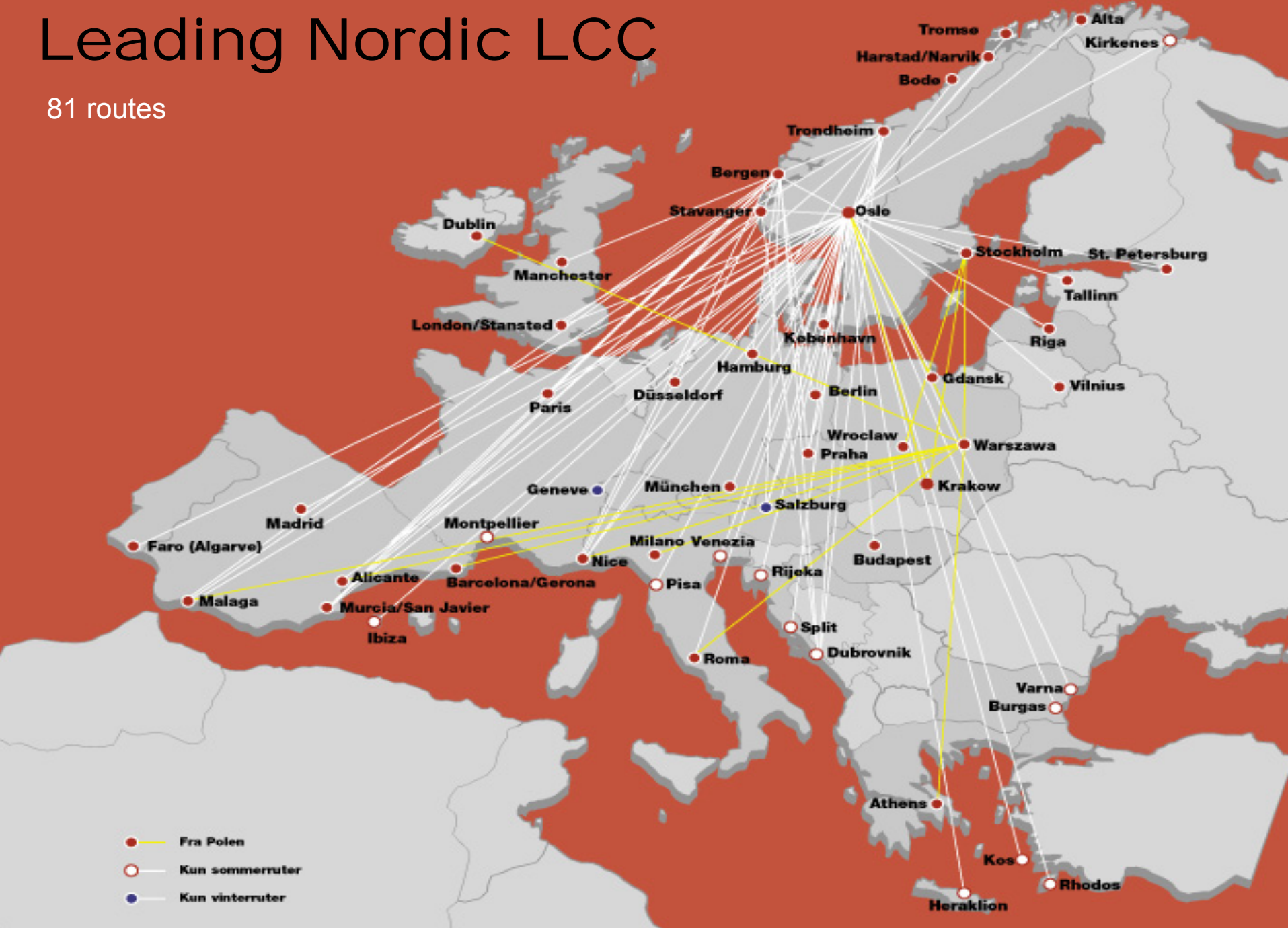
196,-

Fairly pricing

Utreise : Oslo - Bergen						
Juli 2006						
<	ma	ti	on	to	fr	lø sø
						1 2 498 703
	3 703	4 368	5 249	6 368	7 368	8 9 368 368
	10 368	11 368	12 368	13 368	14 368	15 16 368 368
	17 368	18 368	19 368	20 368	21 368	22 23 368 368
	24 368	25 368	26 368	27 368	28 368	29 30 368 498

Leading Nordic LCC

81 routes



Expectations for 2006

Expected business environment :

- Increased competition on international routes
- Continued price competition on northbound routes
- Continued irregularities on OSL and ATC

Expected results (ex start up in Poland)

- Q2/Q3 06 total unit cost in the range of NOK 0,53+
 - At current fuel and currency level
- Increased handling costs in Q3 06
- Improved margins for the year (however further increase in fuel prices may change margins for the year)

Expected results Poland start up

- Poland base is not expected to be profitable in 2006, due to start up costs and low introductory prices.
- Two aircraft operation is expected to produce 275 MASK in 2006 and 600 MASK first full year

Thank you,

- and fly Norwegian!

